



press room

Corporate Developments & Alliances



**FOR IMMEDIATE RELEASE**

## **ERC DATAPLUS SELECTED BY INNOVATIVE SOFTWARE SOLUTIONS AS THEIR PREFERRED ATS PARTNER**

### **A Fully Integrated Applicant Tracking and Background Checking System Now Available**

**Norwalk, CT. --- (March 25, 2008) ---** ERC Dataplus, Inc., a leading provider of recruiting software solutions, announced today that it has established an integration partnership with Innovative Software Solutions (ISS), a leading technology solutions provider for consumer data processing and delivery. The partnership will integrate ERC's applicant tracking software, Selectech® Workforce Management, with ISS's EmploymentReports.net and enable their background screening providers to offer a unique integrated talent management and background screening solution to their clients without any additional client cost for the integration.

The solution created will give ISS's background screening companies the ability to offer their customers a private-branded (White Label) integrated talent management and background screening solution without any additional client cost for the integration. This solution will meet the needs of human resource professionals and hiring managers at companies both large and small, providing them with a single platform for pre-qualifying, assessing, appointment scheduling, on-boarding, and background screening.

In addition, this integrated solution is being offered to ISS's business partners with their own branding, addressing what many of them have been seeking - an avenue for attracting new clients, growing their business with new sources of revenue, increasing their share of background checks, and improving their overall competitive position.

With Selectech Workforce Management, the entire recruiting process from requisition approval through offer letters and on-boarding will take place directly from the recruiters desktop. The integrated solution, which also includes Selectech Pre-hire Assessments, improves the recruiter's ability to identify the best candidates and reach them more quickly, giving users of this system a competitive edge in the hiring of new employees. The efficiencies and productivity gains will more than pay the cost of the applicant tracking system. Applicant information from Selectech Workforce Management can be automatically sent to ISS's background screening business partners for processing of background checks and clients will be automatically notified when reports are available for review.

"We are honored to have been chosen by Innovative Software Solutions, a leading technology solution provider, as their exclusive provider of an integrated talent management system to the companies that utilize their background screening services," said Vice President - Business Development for ERC Dataplus, Carla Knoll. "This partnership will be beneficial for both of our respective organizations by broadening the base to which ERC's products will be implemented and for ISS and their customers an opportunity to address a set of business requirements with an integrated solution that they previously could not," she added.

Robert E. Nevins, President of ISS states, "We are delighted to be able to partner with ERC Dataplus in the delivery of an integrated applicant tracking system with our background screening services." He further stated, "We have partnered with ERC Dataplus because we felt that they offer one of the most comprehensive solutions in the applicant tracking market place and they share our ongoing commitment to exceptional service and support."

## **About ISS**

Innovative Software Solutions, founded in 1991, is a leader in consumer reporting technology providing service to employment screening agencies and tenant screening agencies nationwide. Through the use of its highly customizable hosted solution, ISS helps screening companies increase sales while simultaneously lowering costs. A founding member of the National Association of Professional Background Screeners, ISS is committed to the screening industry and its customers' success.

Learn more about ISS by visiting [www.issnetwork.com](http://www.issnetwork.com) or contact Tim Brothers, Business Development Manager, at 800-928-4774 ext. 652, or [tbrothers@issnetwork.com](mailto:tbrothers@issnetwork.com).

## **About ERC Dataplus**

ERC Dataplus, an affiliate member of the National Association of Professional Background Screeners, delivers Web-based HR management solutions that help organizations improve their hiring processes and results. Since 1993, ERC has enabled leading financial service firms, call centers, retailers, hospitality organizations and Fortune 2000 companies to automate and enhance their employee recruitment, selection, development and retention.

ERC's comprehensive solutions help manage the entire hiring process from applicant pre-qualification, assessment and interview coordination through on-boarding. In addition to saving time and limiting administrative burdens associated with high-volume employee recruiting, ERC solutions improve the quality and quantity of qualified candidates, reduce turnover, fill openings more quickly and provide analytics that allow organizations to better manage and measure all hiring-related activities.

ERC also offers post-hire HR technology through its performance management and multirater assessment applications, talent inventory management, and employee surveys (new hire, exit and climate surveys).

ERC's applications are modular in design and easy to use allowing clients to select what they need, when they need it. To learn more about ERC and its portfolio of cost effective staffing solutions visit [www.ercdataplus.com](http://www.ercdataplus.com) or call 1-888-ERC-CORP (372-2677).